

Dr. BALASAHEB N. SHIVALE



Objectives:

I am looking for the professional organisation for the suitable position in Academics, expand my knowledge and skills. I am also looking to establish long term employment in a friendly environment.

Personal Details:

Address: Row House No. J-31, Runal Gateway Society, Near Sentosa Resort, Mumbai Bengaluru highway, Kiwale, Pune – 412101.

Date of Birth: 13th March 1968.

Email: bnshivale@gmail.com

Mobile No. 9823630024.

Qualifications:

Sr.No.	Degree	University	Class / Marks
1	Ph.D.(Management) – July 2013	Pune University	
1	M.B.A. (Prod. & Materials.)	Pune University	Distinction (72%)
2	B.Sc. (Chemistry)	Pune University	H.Second (59%)

Additional Qualification:

Sr.No.	Degree	University	Class / Marks
	Two years Diploma in Computer Studies from Datapro, Pune.		“A” Grade

Area of Specialisation in Academics:

Production & Materials / Marketing

Skills:

- Initiativesness,
- Coordination,
- Leadership,
- Team building,
- Communication
- Research guidance.

Experience: *Total 30+ Years*

Academic Experience: 18 Years (MBA)

1. At present I am working as a Director, Full time in IOS's Institute of Business Management and Research, Wakad since 7th July 2023.
2. Worked as a Full time **Approved Director** in Aditya Institute of Management, Narhe, Pune, since March 2016 to 6th July 2023.
3. Worked as a Professor in IBMR, Chinchwad for about 6 months.
4. Worked as a HOD (MBA), Associate Professor for 2 years in Dr. D.Y.Patil Institute of Management and Research, Pimpri.(2013-15)
5. Worked as a Assistant Professor (As per 5th pay scale rules), HOD (MBA) in Pratibha Institute of Business Management, Chinchwad.(2009-12)
6. Worked as a Assistant Professor (As per 5th pay scale rules) for 2 years in Dr. D.Y.Patil Institute of Management and Research, Pimpri.(2007-09)
7. Worked as a Lecturer for 2 years in Dr. D.Y.Patil Institute of Management and Research, Pimpri.(2005-07)

Industrial Experience:14+ Years

1. Worked for 10 ½ years as an Officer-Production (Managerial level) [turnover of the company - above 500 crore per year.] – 1995-2005.
2. Worked as a Sr. Marketing Manager / Consultant in Kamalraj-Areva Group, Pune.(2012-13)
3. Worked as a EDP Assistant in Ahmednagar Forgings Ltd., Chakan.(1993-95)
4. Worked as a Comp.Operator/Trade manager in M.N.Irani & Co., Pune.(1991-93)
5. Worked as a Mgmt.Trainee in Garware Wall Ropes Ltd., Akurdi.(1990-91)

Papers published in UGC Care Journals:

1. Disruptive Innovative Practices Versus Socio- Economic Dynamics, THINK INDIA JOURNAL, ISSN:0971-1260, Vol-22-Special-Issue-27-December-2019.
2. Role of training transference and personality characteristics on intercultural training success outcomes, Journal of Xi'an University of Architecture & Technology, Volume XII, Issue III, 2020, Issn No : 1006-7930.
3. Exploring the Effectiveness of Knowledge Transfer in a Virtual Environment - A Conceptual Semantic Study. Wesleyan Journal of Research, Vol 12 No 10 (June 2020).
4. Study on skill Gap And Technology In It / Ites Organization, Special Issue: Interdisciplinary Research in Commerce, IT & Social Sciences Vol-6, No.-14, June (2020), (UGC Care Journal) ISSN: 0976-075X.
5. PANDEMIC 2020: IMPACT ON INDIAN RETAIL BUSINESS, Shodh Sarita, UGC Approaed care listed journal, Vol: 7, Issue 28, October to December 2020, ISSN:2348-2397.
6. Partnership Of Corporate And Ngo: Boon For The Society, Special Issue: Interdisciplinary Research in Commerce, IT & Social Sciences Vol-6, No.-14, June (2020), (UGC Care Journal) ISSN: 0976-075X.
7. ORGAN DONATION- THE BOON, Recent advances in management & social science, ISBN No: 978-81-948872-9-4, Published By: National Press Associates, New Delhi www.npapublishing.in.
8. PERCEPTION TOWARDS PRE-OWNED ELECTRONIC GOODS BY CONSUMERS - A CONCEPTUAL SEMANTIC STUDY, UGC Care group 1 journal, ISSN:0378 - 4568, Vol - 51, No.2 (I) July-December 2021.
9. EMPIRICAL STUDY ON CONSUMER RELATED SUPPLY CHAIN FACTORS IN ONLINE FOOD DELIVERY AND IMPACT ON BEHAVIOURAL INTENTIONS: A SCALE DEVELOPMENT INITIATIVE, JOURNAL OF ORIENTAL RESEARCH MADRAS, Vol: XCII-XXXVIII, ISSN: 022-3301, July 2021.
10. NETWORKING-THE WORLD INVITES YOU, "Recent Trends in Social Sciences (Volume-2)", ISBN:978-3-96492-351-6.
11. "FINTECH IN INDIA – FACTORS STEERING ITS GROWTH, HTL journal, Vol. 30, 2024, ISSN No. 1006-6748.

12. FINANCIAL IMPLICATIONS OF ADOPTING SUSTAINABLE TRANSPORTATION PRACTICES IN DISTRIBUTION MANAGEMENT, Shodh Sarita, Vol. 10, Issue 40, 2023, ISSN No. 2348-2397.

13. FINTECH IN INDIA – FACTORS DRIVING ITS GROWTH, Shodh Sanchar Bulletin, Vol.9, Issue 36, 2019, ISSN No. 2229-3620.

14. “A Study on the preference of Salaried Employee on various Investment options available with reference to NBFC”, @2024 IJCRT, Vol – 12, Issue -2, 2024, ISSN No. 2320-2882.

Selected Papers, Published in National & International Seminars/Journals:

1. Manufacturing Strategies to overcome Recession, 2009, Strategies in Declining Market, SIBAR, Pune.
2. Customer Relationship Management, 2009, National Seminar, SIBAR, Pune.
3. Ancient Indian Wisdom for human Resource Management for Uncertain Time, 2009, Marathwada Mitra Mandal's College of Commerce and Yashwantrao Chavan Academy of Development Administration, Pune.
4. Role of Marketing in getting the World Closer, 2010, International Conference - The concept of Global Village, Aditya institute of Management, Pune.
5. E – Learning in India: Challenges Scope and implications, 2010, International Conference - The concept of Global Village, Aditya institute of Management, Pune.
6. Brand - Current Global times, 2010, International conference on Ongoing researches and emerging perspectives in the spheres of management and information technology sector, Audyogik Shikshan Mandal's IBMR, Chinchwad.
7. An Overview of the Land Acquisition and Development induced, 2011, International Conference, Sinhadag Institute of Management, Pune.
8. Globalization - Challenges & Opportunities for rural retailing in India, 2012, International conference on Global Economic Turmoil and Strategic Advantage, Sinhadag Institute of Management, Pune.
9. Corporate Social Responsibility and The Company Act, 2013,2016, INCON, IBMR, Chinchwad.

10. Corporate Social Responsibility, Abhinav International Monthly referred Journal of Research in Management and Technology, 2017.

11. The Key Importance of Human Resource Management to meet the Future Challenges of the Corporate World, Abhinav International Monthly referred Journal of Research in Management and Technology, 2017.

12. A Study of Administration in the Era of Globalisation, Abhinav International Monthly referred Journal of Research in Management and Technology, 2017.

F.D.Ps: More than 15 Research related FDPs attended so far.

Subjects Taught:

- ✓ Operations & Supply Chain Management
- ✓ Manufacturing & Operations Mgmt.,
- ✓ Materials & Logistics Mgmt.,
- ✓ Basics of Marketing.
- ✓ Marketing Research.
- ✓ Operations and Supply Chain Management
- ✓ Inventory Management
- ✓ Operations Strategy
- ✓ Business Process Reengineering
- ✓ Service Operations
- ✓ Enterprise Requirement Planning
- ✓ Strategic SCM
- ✓ SCM Performance Management
- ✓ Product & Brand Mgmt.,
- ✓ Principles & Practices of Mgmt.,
- ✓ Principles of Marketing,
- ✓ Marketing Mgmt.
- ✓ Virtual Marketing.
- ✓ Research Methodology
- ✓ Business Research Methods

PhD Guide ship:

I am the recognized guide for PhD in Savitribai Phule Pune University, under Organisational management. Seven students are registered under me in August 2018. (2 in S.B.Patil research centre and 5 in Nevelie wadia research centre, Pune.)

Total **Three** candidates have completed and received their Ph.D. degree in July, 2023. Two candidates from Neveliiie wadia research centre, Pune and One candidate from S.B.Patil research centre, Akurdi, Pune. Four more candidates are doing their Ph.D. degree under my guidance.

Book Publishing:

I have written a book for MBA, “Operations Strategy and Research” for Operations Management specialisation, 4th semester as per the syllabus of Savitribai Phule Pune University, Pune by Thakur Publications, which is published in January 2018. **ISBN – 975-93-87093-98-0.**

Other Academic Responsibilities:

All the academic as well as administrative activities of the institute along with all other responsibilities of various authorised bodies associated with the institution and course. I am also the Board of Studies member of SPPU since 2023.

Dr. Balasaheb N. Shivale